



Ref: SSFL/Stock Exchange/2022-23/033

Date: July 11, 2022

To  
BSE Limited,  
Department of Corporate Services  
P. J. Towers, 25<sup>th</sup> Floor,  
Dalal Street,  
Mumbai - 400001  
Scrip Code: 542759

To  
National Stock Exchange of India Limited,  
Listing Department  
Exchange Plaza, C-1, Block G  
BandraKurla Complex, Bandra (E)  
Mumbai - 400051  
Symbol: SPANDANA

Dear Sir/Madam,

**Sub:** Press release on the financial and operational performance of the Company for quarter and year ended March 31, 2022

**Ref:** Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Please find enclosed herewith the press release on the financial and operational performance of the Company for the quarter and year ended March 31, 2022.

We request you to take the above information on record.

Thanking you.

Your Sincerely,  
For Spandana Sphoorty Financial Limited

  
Ramesh Periasamy  
Company Secretary and Compliance Officer



Encl: as above

**Spandana Sphoorty Financial Limited**

CIN: L65929TG2003PLC040648

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Press Release

## **Spandana Sphoorty announces FY 2022 Results, ends fiscal year with successful transition and a positive growth trajectory**

Hyderabad, July 11, 2022: Spandana Sphoorty Financial Limited (NSE: SPANDANA, BSE: 542759) (“Spandana”) announced its audited financial results for quarter and financial year ended March 31, 2022.

Mr. Shalabh Saxena- Managing Director and CEO while commenting on the performance and future outlook of the Company said:

FY 22 was a watershed year and it is a matter of great pride that we successfully managed the various disruptions during the year. With successful transition of management, a reasonably good Quarter 4 (on key business parameters) and various efforts undertaken to strengthen the fundamentals of business, we feel confident of charting a quality growth path for Spandana in the coming years.

As a team we have articulated a Vision 2025 for the company where we are planning to scale up our business to an AUM of 15,000 crs levels (~2x from the present) in the next 3 years.

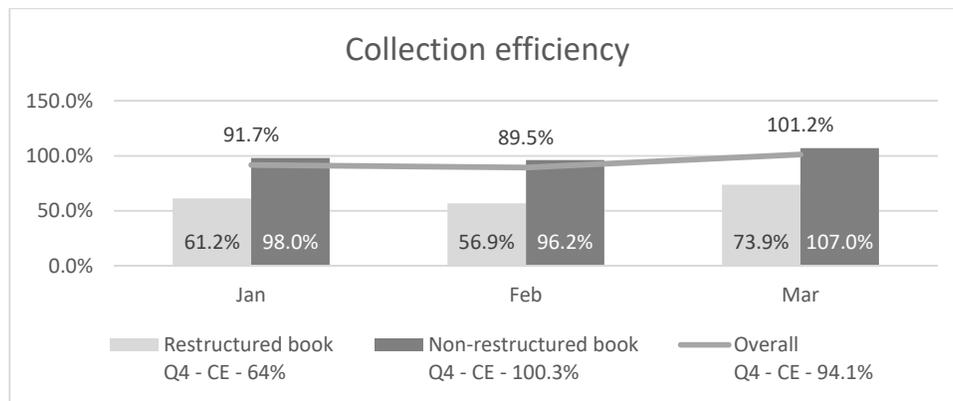
Our immediate 5 priorities will be

- (1) People: Reinforce the middle & Senior management team
- (2) Strengthen Governance, Risk & Control with added focus on refining Processes
- (3) Focus on Customer Acquisition led business growth while ensuring retention of existing customers
- (4) Technology scale up to deliver an end-to-end paperless customer experience
- (5) Customer led initiatives with emphasis on Product, Service & meeting their life cycle needs.

With a clear focus on rural India, we are confident of increasing our market share by riding on the significant anticipated growth in these markets. The entire organization is taking incremental steps each day to converge on achieving the articulated objectives defined in the Vision 2025 for the company.

### **Collection Efficiency:**

Collection Efficiency continues to improve steadily, including in the restructured book (which is only 13% of total AUM).



**Key Ratios Q4 FY22:**

- Debt Equity Ratio: low 1.2x leverage
- Net profit margins: healthy 8.1%
- ROA and ROE: 6.9% and 16.6%
- Provision Coverage: 10.6% on On-book portfolio (648 crores)
- Net NPA: 6%, in line with COVID-impacted industry benchmarks
- CRAR – robust 51.09%, providing significant balance sheet cushion and runway for future growth

**Liquidity:**

- During Q4 FY22, the Company raised ₹290 crores through equity way of allotment of equity shares and fully convertible warrants on a preferential basis to the promoter and non-promoter entity and ₹308 crores through debt.
- Company continues to maintain an adequate level of liquidity with ₹728 crores cash and cash equivalents as at 31 March 2022

**Consolidated Business Highlights: Q4 FY-2022***(All amounts in INR crores)*

Particulars	Q4 2022	FY22
Asset under Management (AUM)	6,581	6,581
Gross Disbursements	1,385	3,373
Gross Total Income	299	1,480
Profit / (Loss) After Tax (PAT)*	74.7	120.4

\*Excludes one-time settlement fees of 40 crores and one-time transition expenses.

**Disbursements & New Member Acquisition**

S. No.	Month	Disbursements (in INR crores)	No of new customers
1.	Jan-22	22	6,424
2.	Feb-22	499	48,017
3.	Mar-22	864	46,719
	<b>Q4</b>	<b>1,385</b>	<b>101,160</b>

**About Spandana Sphoorty:**

Spandana Sphoorty Financial Ltd. is a rural-focused non-banking financial company and a microfinance lender (NBFC-MFI) with a geographically diversified presence in India. The company offers income generating loans under the joint liability group (JLG) model, predominantly to women from low-income households in rural areas. Spandana was started as an NGO in 1998 in Guntur, which later converted to an NBFC in 2004. In 2015, it transformed into an NBFC-MFI, licensed by the Reserve Bank of India, and is the second-largest microfinance company in India today.

**Disclaimer**

*This press release is prepared for general information purposes only. The information contained herein is based on management information and estimates. It is only current as of its date, has not been independently verified and may be subject to change without notice. Spandana makes no representation or warranty, express or implied, as to, and do not accept any responsibility or liability with respect to, the fairness and completeness of the content hereof. Each recipient will be solely responsible for its own investigation, assessment and analysis of the market and the market position of Spandana. Spandana does not provide any guarantee or assurance with respect to any distribution or the trading price of its Shares.*

*This press release contains forward-looking statements based on the currently held beliefs, opinions and assumptions of the Management. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance,*

*or achievements of Spandana or industry results, to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. Given these risks, uncertainties and other factors, including the impact of COVID-19 on us, our borrowers and the Indian economy, recipients of this press release are cautioned not to place undue reliance on these forward-looking statements. Spandana disclaims any obligation to update these forward-looking statements to reflect future events or developments or the impact of events which cannot currently be ascertained, such as COVID-19. In addition to statements which are forward looking by reason of context, the words 'may', 'will', 'should', 'expects', 'plans', 'intends', 'anticipates', 'believes', 'estimates', 'predicts', 'potential' or 'continue' and similar expressions identify forward-looking statements.*

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